

## Message Text

UNCLASSIFIED

PAGE 01 NAHA 00448 180942Z

15

ACTION EA-10

INFO OCT-01 ISO-00 EB-06 RSC-01 DRC-01 /019 W

----- 033628

R 180903Z OCT 74

FM AMCONSUL NAHA

TO USDOC WASHDC

INFO SECSTATE WASHDC 1528

AMEMBASSY TOKYO

UNCLAS NAHA 448

E.O. 11652 N.A.

TAGS: BEXP, JA, BFOL

SUBJ: PRIVATE TRADE OPORTUNITY

1. 588/03/003

2. 101874

3. H. COCHRAN

4. 588 JAPAN

5. IAD

6. A. TELEX

6. B. MR. MASA AKI MATSUMOTO, GENERAL MANAGER

6. C. FUKUMATSU SANGYO, LTD.

157, MAKANISHI, URASOE CITY, OKINAWA, JAPAN

7. CABLE: PINEPE NAHA. TELEX: J79865 PINEPE.

TEL: 0988-77-6367

PAGE 2 RHAIBQA4989 UNCLAS

8. CO. REF. BANK OF THE RYUKYUS, NAHA, OKINAWA, JAPAN

9. 104-11. DIRECT SALE AND REPUSENTATION

9. A. WANTS TO SET UP AGENCY OR DISTRIBUTORSHIP

10. DESCRIPTION

2647287-0050. DISPOSABLE DIAPERS, PAPER.

FIRST ORDER ABOUT 500 TO 1000 CASES OF 30-UNIT BOXES, 12

A CASE. AFTER TEST MARKETING, EXPECTS TO ORDER IN

CONTAINER LOTS. FOR RESALE TO SUPERMARKETS, DEPARTMENT  
STORES, DRUG STORES.

2511698-0000. HIGH CHAIRS, COMBINATION FEEDING

CHAIR-TABLES, WOOD.

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2514492-0000. INFANTS' HIGH CHAIRS, METAL.

TRAYS ON LAST TWO ITEMS MUST HAVE INDENTATIONS INTO WHICH  
CAN BE PUT BOWLS WITH CHILDREN'S FOOD.  
BUYER REQUESTS TELEX REPLY ASAP GIVING C.I.F. TERMS  
FOR NAHA DELIVERY. ALSO REQUESTS CATALOGUES OF FURNITURE  
ITEMS, SAMPLES OF DISPOSABLE DIAPERS. BUYER EXPECTS  
STRONG SALES OF PAPER DIAPERS, SINCE THEY WILL GO FOR  
SAME RETAIL PRICE AS LOWER-QUALITY JAPANESE BRAND,  
WHILERETAILER GETS 30 PER CENT RATHER THAN 25 PER CENT OF RETAIL  
PRICE.

SYLVESTER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1974NAHA00448  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740297-0026  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Secure:** OPEN  
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**Subject:** PRIVATE TRADE OPORTUNITY  
**TAGS:** BEXP, BFOL, JA  
**To:** COM  
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